

# La Clé des Montagnes

FRANSCHHOEK, SOUTH AFRICA



## 2021 *Recommended Selling Rates*

Valid until 10 January 2022

All rates are quoted in ZAR. Please enquire for your contracted nett rates.

| LA CLÉ LODGE             |               |                              | COOL             | WARM           | FESTIVE                              |
|--------------------------|---------------|------------------------------|------------------|----------------|--------------------------------------|
| Open all year            |               |                              | 2021             | 2021           | 2021/2022                            |
|                          |               |                              | 10 May – 30 Sept | 1 Oct – 19 Dec | 20 Dec– 10 Jan<br>(2-night min stay) |
| LODGE                    | Per Room      | Petite Room x 2              | R 4 950          | R 5 750        | R 7 700                              |
|                          |               | Courtyard Room x 1           | R 6 400          | R 7 250        | R 9 950                              |
|                          |               | Garden Room x 2              | R 7 500          | R 8 500        | R 11 650                             |
|                          | Exclusive Use | 5 Bedrooms Surcharge applies | R 41 300         | R 45 750       | R65 950                              |
| COMMUNITY FEE (optional) |               | Per Person Per Night         | R 35             |                |                                      |

| LA CLÉ VILLAGE                      |               |                                      | COOL             | WARM           | FESTIVE                              |
|-------------------------------------|---------------|--------------------------------------|------------------|----------------|--------------------------------------|
| Open all year, 2-night minimum stay |               |                                      | 2021             | 2021           | 2021/2022                            |
|                                     |               |                                      | 10 May – 30 Sept | 1 Oct – 19 Dec | 20 Dec– 10 Jan<br>(2-night min stay) |
| GALERIE                             | Exclusive Use | 2 Bedrooms                           | R 15 000         | R 17 000       | R 27 300                             |
| MANOIR                              | Exclusive Use | 2 Bedrooms                           | R 18 750         | R 21 250       | R 33 150                             |
| GRANGE                              | Per Room      | Courtyard Room x 1                   | R 6 400          | R 7 250        | R 9 950                              |
|                                     |               | Garden Room x 2                      | R 7 500          | R 8 500        | R 11 650                             |
|                                     | Exclusive use | 3 Bedrooms                           | R 21 400*        | R 24 250*      | R 39 250                             |
|                                     |               | 4 Loft Beds (per bed, kids 6 – 16)** | R 750            | R 750          | R 1 000                              |
| DOMAIN                              | Exclusive use | 4 Bedrooms                           | R 25 250         | R 28 750       | R 47 250                             |
| ROLLAWAY BED                        |               | Extra bed for children (2 – 12)***   | R 550            | R 550          | R 750                                |
| COMMUNITY FEE (optional)            |               | Per Person Per Night                 | R 35             |                |                                      |

\*Exclusive Use: 1 May – 19 December – Grange exclusive use surcharge waived, but services and extras are included

\*\*Grange Loft: Extra single beds available for the Grange Loft area only. Suitable for guests between 6 and 16 years of age

\*\*\*Extra Beds: Rollaway beds are available for children aged 2 – 12 years in selected rooms, sharing with 2 adults

### ROOMS:

- Rate per room, no single rate available.
- Rates include continental and hot breakfast, housekeeping, daily turndown, welcome drinks, and snack basket on arrival.
- The Lodge and Grange are available on a per rooms basis or exclusively. No children under 12 years on a per room basis.

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## VILLAS:

- Rates are for exclusive use of villa.
- Rates include continental and hot breakfast, housekeeping, daily turndown, dedicated villa host, snack basket and house drinks replenished daily. Villa on an exclusive use basis allow no other guests to access the villa premises, all facilities are exclusive to the villa guests.
- Galerie – Two equal rooms. Rate for 4 adults (no extra child's bed available). Only available exclusively.
- Manoir – Two rooms (Garden Suite and second Petite Room). Rate for 4 adults (annex area, 2 extra child beds available). Only available exclusively.
- Grange – Three rooms (2 Garden Rooms and third Courtyard Room). Rate for 6 adults (loft area, 4 child beds available).
- Domain – Four rooms (1 Garden Suite, 2 Courtyard Rooms, 1 Petite Room). Rate for 8 adults (1 child's bed available). Only available exclusively.
- Lodge – Five rooms (2 Garden Rooms, 1 Courtyard Room, 2 Petite Room). Rate for 10 adults (no child's bed available).

## ALL RATES INCLUDE:

- Concierge services and Wi-Fi.
- Use of the facilities: libraries, pools, tennis court and bicycles (subject to availability) and vineyards to explore.

## ALL RATES EXCLUDE:

- Transfers, lunches, dinners, additional drinks not in-room on arrival, items of a personal nature, laundry and dry-cleaning.
- Optional COMMUNITY FEE: R35 will be charged per person per night which is split between The Kusasa Project and the Franschhoek Hospitality Academy & Learning Centre. For every R35 that guests contribute, La Clé des Montagnes will match with another R35.

## CHILDREN:

- Children of all ages are welcome for villa bookings. Children from the age of 12 years are welcome at the Lodge and Grange on a per room basis.
- Cots are available for ages 0 – 2 years at no additional charge.
- Children under 12 years can be accommodated in selected villas on roll-away beds. Child's bed rate applies.
- Children 6 – 16 years can be accommodated in the Grange Loft. Child's bed rate applies. Maximum of 4 beds. The Loft does not have a bathroom.
- All villas have unfenced pools
- Enquire for childminding, activities, and best family-stay room configurations at La Clé des Montagnes.

|                           |                            |
|---------------------------|----------------------------|
| <b>CHECK IN:</b><br>15:00 | <b>CHECK OUT:</b><br>10:00 |
|---------------------------|----------------------------|



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## Special Offers:

### LAST MINUTE SPECIAL

VALID: until 19 Dec

Book and travel before festive season and **save 20%**.

### LA CLÉ COCOON

VALID: All year

**Save 35%** when staying 14 nights or more (applies to villa stays only).

### STAY LONGER

VALID: 1 May – 19 December

**Save 25%** when staying 5 nights or more.

### HONEYMOON FRANSCHHOEK

VALID: 1 May – 19 December

Stay 3 nights and only pay for 2 when honeymooning at La Clé. Offer includes romantic turndown and a bottle of bubbles on arrival. Available within one year of wedding and proof of marriage may be requested.

## TERMS AND CONDITIONS:

- For all new bookings made for travel before 11 January 2022, a Commitment Fee will be implemented.
- A 20% fully refundable commitment fee is required within 14 days of confirmation. For bookings made during the FESTIVE Season (20 December to 10 January), this commitment fee is non-refundable.
- Balance of payment is due 45 days prior to the arrival date. For reservations made 45 days or fewer prior to arrival, full payment is due immediately.
- Refundable Commitment Fees and final payments are held in a separate call account until the guest arrives on property.
- Bookings held without a Commitment Fee will be considered provisional. In the case of a booking competing for the same dates, or any overlap of dates, the agent/client will have 48 hours to pay the commitment fee. In this case, due to the demand on dates and limited inventory, the commitment fee will immediately become non-refundable at any time of the year.
- All amounts paid should reflect the full invoice amount with no deduction of bank or credit card fees. In turn, amounts refunded by the property will be in full without banking/transaction fees.
- Rates are quoted in South African Rand (ZAR) and include VAT. Both rates and terms and conditions will be reviewed on a quarterly basis and La Clé des Montagnes reserves the right to change them without prior notice.

## CANCELLATIONS:

- Full refund of commitment fee if cancelled between confirmation and 46 days prior to arrival (irrespective of demand on dates).
- No refund of commitment fee that was converted from provisional to confirmed based on demand.
- Bookings that cancel will be liable for the cancellation fees pre arrival date: 45-30 days = 50% | 29 days or less = 100%.
- All travellers are advised to take out fully comprehensive travel insurance with CFAR (Cancel For Any Reason). This insurance must be able to fully cover cancellation of travel less than 45 days prior to arrival.
- At the discretion of management, bookings that paid a Commitment Fee upfront and need to cancel at 45 days or less prior to arrival due to a COVID related travel restriction, will be able to postpone for up to 12 months in advance. COVID related issue - further lockdown, no flights, guest not allowed to board a flight, guest falls ill with COVID and unable to travel.
- The cancellation policy also applies to confirmed bookings that reduce their length of stay. The above cancellation fees will apply on the released night/s.
- Cancellation must be received in writing.

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## RESERVATIONS CONTACT:

**EMAIL:** reservations@lacle.co.za  
**TELEPHONE:** +27 21 876 4833 (Emergency: +27 63 007 9266)  
**OFFICE HOURS:** Monday to Friday, 8am – 5pm. Based in Franschhoek.

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