

# The Safari Collection

NAIROBI, LAIKIPIA, SAMBURU, MASAI MARA – KENYA



## 2023 Recommended Selling Rates

Valid from 1 January to 31 December 2023

All rates are quoted in US Dollars and subject to change without prior notice. Please enquire for your contracted nett rates.

RATE SHEET INCLUDES: GIRAFFE MANOR | THE RETREAT @ GIRAFFE MANOR | SALA'S CAMP | SASAAB | SOLIO LODGE | SIRUAI MOBILE | SPECIAL OFFERS | TERMS & CONDITIONS

GIRAFFE MANOR - NAIROBI			ALL YEAR
Closed: 11 Apr – 11 May 2023			2023
SUPERIOR ROOM X 10	<b>Main Manor:</b> Betty, Daisy, Jock, Marlon, & Lynn <b>Garden Manor:</b> Helen, Kelly, Arlene, Edd & Salma	Per adult per night	US\$ 1 062
		Per child (3 – 11 yrs) sharing	US\$ 732
		Single occupancy	US\$ 1 667
FAMILY SUITE X 1	<b>Garden Manor:</b> Finch Hatton Suite	Base rate: 2 adults & 2 children (3 – 11 yrs)*	US\$ 3 267
		3 <sup>rd</sup> child (3 – 11 yrs)	US\$ 424
SUPERIOR FAMILY SUITE X 1	<b>Main Manor:</b> Karen Blixen Suite	Base rate: 2 adults & 2 children (3 – 11 yrs)*	US\$ 3 630
		3 <sup>rd</sup> child (3 – 11 yrs)	US\$ 468
PROFESSIONAL GUIDE ROOM	Includes: Meals & drinks, Excludes: Park & conservation fees	Per guide per night	US\$ 150
LUGGAGE STORAGE		Per bag per day (goes to conservation & sustainability projects)	US\$ 5

\*FAMILY SUITE: based on 2 adults and 2 children up to 11 years. A group of 4 adults in the Family Suites will each pay the Superior Room per person rate.

PLEASE NOTE: The Garden Manor is only available in combination with a **2-night stay** at any of The Safari Collection's other properties in the same itinerary. In the event of the other property being cancelled, the booking at the Garden Manor becomes subject to availability at the Main Manor. However, if the booking is made within 4 weeks of arrival, the Garden Manor may be booked on its own.

### GIRAFFE MANOR RATES INCLUDE:

- Arrival/departure transfers and transportation around the Karen & Langata area (included in the rate if the collection time is after 11:30 am on the day of arrival and prior to check out at 10:00 am on the day of departure).
- All meals and house drinks (wines, soft drinks, beers and spirits).
- Entrance to the AFEW Giraffe Centre, boules, croquet and Orchid House dining.
- Use of The Retreat's facilities (pool, gym, steam room, sauna, and hot tub).
- Wi-Fi, laundry and VAT.

### GIRAFFE MANOR RATES EXCLUDE:

- Champagne, luxury spirits, selected wines, tips, health insurance, massage treatments and personal effects.

# The Safari Collection

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## CHILDREN:

- Children of all ages are welcome at The Safari Collection. We recommend that families book the family suites.
- Children up to 2 years stay free of charge. A child in their own room will be charged the full single occupancy rate.
- Children 3 – 11 years sharing in a Superior Room with at least one full-paying guest are charged the child rate (whether in an extra bed or not). Not all rooms can accommodate an extra bed, please confirm when booking.
- Children 12 years and older pay full adult rate.

## ARRIVAL TIMES:

CHECK IN = 12:00

CHECK OUT = 10:00

THE RETREAT AT GIRAFFE MANOR – NAIROBI			ALL YEAR
Open all year			2023
LARGE DAY ROOM X 1	<b>The Retreat:</b> Lily	Min room rate (based on up to 4 guests)	US\$ 1 600
		Extra guest (capacity for 2 extra)	US\$ 350
MEDIUM DAY ROOM X 2	<b>The Retreat:</b> Waridi & Nandi	Min room rate (based on up to 3 guests)	US\$ 1 200
		Extra guest (capacity for 1 extra)	US\$ 350
SMALL DAY ROOM X 1	<b>The Retreat:</b> Alizeti	Min room rate (based on 2 guests)	US\$ 800
		Extra guest (capacity for 1 extra)	US\$ 350
RETREAT PASS	Access 10am – 10pm	Per person	US\$ 250
EARLY BIRD PACKAGE	Breakfast and access 6am – 12 pm	Per person	US\$ 250
ALL INCLUSIVE SUPPLEMENT	Includes a set lunch and dinner and house drinks	Per adult	US\$ 100
		Per child	US\$ 80

PLEASE NOTE: The Retreat is only available in combination with any of The Safari Collection's other properties in the same itinerary. In the event of the other property being cancelled, the booking at The Retreat is forfeited altogether. However, if the booking is made within 4 weeks of arrival, The Retreat may be booked on its own.

## THE RETREAT RATES INCLUDE:

- DAY ROOM: Arrival/departure transfers (included in the rate if the collection time is after the 10:00 am check in and departure is prior to check out at 10:00 pm). Complimentary water, a selection of soft drinks, a homemade snack and use of The Retreat's facilities (pool, gym, steam room, sauna and hot tub) and Giraffe Centre access.
- RETREAT PASS: Arrival/departure transfers (if the collection time is after the 10:00 am check in and departure is prior to check out at 10:00 pm), complimentary water, luggage space and use of The Retreat's facilities (pool, gym, steam room, sauna and hot tub) and Giraffe Centre access.
- EARLY BIRD PACKAGE: Arrival/departure transfers (if the collection time is after 06:00 am and departure is prior to check out at 12:00 pm), continental breakfast, complimentary water, luggage space and the use of The Retreat's facilities (pool, gym, steam room, sauna and hot tub) and Giraffe Centre access.



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## THE RETREAT RATES EXCLUDE:

- **DAY ROOM:** Spa treatments, all food and drinks (except the complimentary in-room soft drinks and snack), excursions and access to Giraffe Manor.
- **RETREAT PASS:** All food and drinks, day room use, spa treatments, transfers, excursions and access to Giraffe Manor. Arrival and departure transfers will not be included if it is booked as a standalone destination at four weeks from arrival.
- **EARLY BIRD PACKAGE:** All other food and drinks, day room use, spa treatments, excursions and access to Giraffe Manor. Arrival and departure transfers will not be included if it is booked as a standalone destination at four weeks from arrival.

## CHILDREN:

- Children aged 2 years and under stay for free and do not count in room capacity. Full rate is applicable to children 3 years and above for Day Rooms, The Retreat Pass and Early Bird Package.

## ARRIVAL TIMES:

DAY ROOM & RETREAT PASS:  
EARLY BIRD:

CHECK IN = 10:00  
CHECK IN = 06:00

CHECK OUT = 22:00  
CHECK OUT = 12:00



# The Safari Collection

NAIROBI, LAIKIPIA, SAMBURU, MASAI MARA – KENYA



SALA'S CAMP – MASAI MARA Annual Closure: 11 April – 30 May & 1 – 30 Nov Minimum 2-night stay		THE SEASON	SAVINGS SEASON
		2023 1 – 5 Jan 1 Jun – 31 Oct 16 – 31 Dec	2023 6 Jan – 31 May 1 Nov – 15 Dec
KEEKOROK FAMILY TENT X 1	Base rate: 2 adults & 2 children (3 – 15 yrs)	US\$ 6 892	US\$ 4 235
	3rd child 3 – 15 yrs in extra bed*	US\$ 765	US\$ 468
	4 adults sharing	US\$ 7 652	US\$ 4 780
	Per additional adult sharing	US\$ 1 913	US\$ 1 150
FOREST FAMILY TENT X 1	Base rate: 2 adults & 2 children (3 – 15 yrs)	US\$ 6 122	US\$ 3 570
	3rd child 3 – 15 yrs in extra bed*	US\$ 611	US\$ 534
	4 adults sharing	US\$ 6 808	US\$ 4 235
	Per additional adult sharing	US\$ 1 689	US\$ 968
FOREST TENT X 4 KEEKOROK TENT X 1	Per adult per night	US\$ 1 913	US\$ 1 150
	Per child (3 – 15 yrs) sharing	US\$ 1 326	US\$ 677
	3rd person 3 – 11 yrs in extra bed*	US\$ 765	US\$ 468
	Single occupancy	US\$ 3 064	US\$ 1 733
PROFESSIONAL GUIDE ROOM	Per guide per night	US\$ 130	
MASAI MARA PARK FEE & RHINO CONSERVATION FEE	Per person per night (US\$ 70 & 45)	US\$ 115	
	Per child per night (US\$ 40 & 25)	US\$ 65	

## SALA'S CAMP RATES INCLUDE:

- Airstrip transfers, all meals and house drinks (wines, soft drinks, beers and spirits), laundry & VAT.
- Game drives and other camp activities, bush meals, sundowners, nature/bush/farm walks and children's activities.
- Keekorok Family Tent and Forest Family Tent – Exclusive use vehicle.
- PROFESSIONAL GUIDE ROOM: Accommodation in a guide tent, all meals and house drinks at camp.

## SALA'S CAMP RATES EXCLUDE:

- Champagne, luxury spirits, selected wines.
- Massage treatments, gratuities, personal effects and insurance. Balloon rides.
- Road transfers and the nightly park and conservation fees.
- PROFESSIONAL GUIDE ROOM: Park & conservation fees.



# The Safari Collection

NAIROBI, LAIKIPIA, SAMBURU, MASAI MARA – KENYA



## CHILDREN:

- Children of all ages are welcome at The Safari Collection. We recommend that families book the family tents.
- Children up to 2 years stay free of charge. A child in their own room not sharing will be charged full single occupancy rate.
- The child sharing rate applies to 2 children 3 – 15 years sharing a room (rate applies to each child), or a child sharing with one adult.
- The child sharing in an extra bed (3rd person) rate applies when a child shares with 2 others (adults or children) on an extra bed.
- Children 16 years and older pay full adult rate.

## ARRIVAL TIMES:

CHECK IN = 11:00

CHECK OUT = 10:00

SALA'S CAMP - ADDITIONAL RATES		
EXCLUSIVE USE OF VEHICLE	per vehicle per day	US\$ 445
AFTERNOON DEPARTURE	per person (Savings Season only, includes lunch & airstrip transfers)	50% of per person rate
DRIVER'S ACCOMMODATION	per driver per day (includes meals in staff camp)	US\$ 25
BALLOON FLIGHT	per person on a shared basis *Subject to change at anytime	US\$ 455
ROAD TRANSFER	Per vehicle Between Mara Reserve Camps	US\$ 210



# The Safari Collection

NAIROBI, LAIKIPIA, SAMBURU, MASAI MARA – KENYA



SASAAB - SAMBURU Annual Closure: 16 – 30 Nov Minimum 2-night stay		THE SEASON	SAVINGS SEASON
		2023 1 – 5 Jan 1 Jun – 31 Oct 16 – 31 Dec	2023 6 Jan – 31 May 1 Nov – 15 Dec
FAMILY SUITE X 1	Base rate: 2 adults & 2 children (3 – 15 yrs)	US\$ 4 720	US\$ 3 396
	3 <sup>rd</sup> child 3 – 11 yrs in extra bed*	US\$ 732	US\$ 468
	4 adults sharing	US\$ 5 568	US\$ 3 996
	Per additional adult sharing	US\$ 1 392	US\$ 999
MOROCCAN STYLE SUITE X 7	Per adult per night	US\$ 1 392	US\$ 999
	Per child (3 – 15 yrs) sharing	US\$ 968	US\$ 699
	3 <sup>RD</sup> person 3 – 11 yrs in extra bed*	US\$ 732	US\$ 468
	Single occupancy	US\$ 1 980	US\$ 1 397
PROFESSIONAL GUIDE ROOM	Per guide per night	US\$ 130	
SAMBURU PARK & WESTGATE CONSERVATION FEE	Per person per night (US\$ 70 & 75)	US\$ 145	
	Per child per night (US\$ 40 & 37.50)	US\$ 77.50	

## SASAAB RATES INCLUDE:

- Airstrip transfers, all meals and house drinks (wines, soft drinks, beers and spirits), laundry & VAT.
- Game drives and other camp activities, bush meals, sundowners, nature/bush/farm walks and children’s activities.
- Camel walks, fly camping (pre-arrange, requires private vehicle), local village, community project, school and market day visits (the latter two may involve exclusive vehicle hire).
- Family Suite – Exclusive use vehicle.
- PROFESSIONAL GUIDE ROOM: Accommodation in a guide tent, all meals and house drinks at camp.

## SASAAB RATES EXCLUDE:

- Champagne, luxury spirits, selected wines.
- Quad bike excursions.
- Massage treatments, gratuities, personal effects, and insurance.
- PROFESSIONAL GUIDE ROOM: Park & conservation fees

## CHILDREN:

- Children of all ages are welcome at The Safari Collection. We recommend that families book the family suite.
- Children up to 2 years stay free of charge. A child in their own room not sharing will be charged full single occupancy rate.
- The child sharing rate applies to 2 children 3 – 15 years sharing a room (rate applies to each child), or a child sharing with one adult.
- The child sharing in an extra bed (3rd person) rate applies when a child shares with 2 others (adults or children) on an extra bed.
- Children 16 years and older pay full adult rate.

# The Safari Collection

NAIROBI, LAIKIPIA, SAMBURU, MASAI MARA – KENYA



ARRIVAL TIMES:

CHECK IN = 11:00

CHECK OUT = 10:00

SASAAB - ADDITIONAL RATES		
EXCLUSIVE USE OF VEHICLE	per vehicle per day	US\$ 445
SAMBURU EXPERIENCE	per person (arrange at Sasaab, minimum 10 guests or US\$ 350)	US\$ 35
DRIVER'S ACCOMMODATION	per driver per day (includes meals in staff camp)	US\$ 25
EXTRA LUNCH	per person	US\$ 46
QUAD BIKE EXCURSIONS	per person per hour	US\$ 35



# The Safari Collection

NAIROBI, LAIKIPIA, SAMBURU, MASAI MARA – KENYA



SOLIO LODGE - LAIKIPIA Annual Closure: 1 – 15 Nov Minimum 2-night stay		THE SEASON	SAVINGS SEASON
		2023 1 – 5 Jan 1 Jun – 31 Oct 16 – 31 Dec	2023 6 Jan – 31 May 1 Nov – 15 Dec
FAMILY COTTAGE X 1	Per adult per night	US\$ 1 689	US\$ 1 065
	Per child (3 – 15 yrs) sharing	US\$ 1 183	US\$ 743
	Single occupancy	US\$ 3 064	US\$ 2 129
COTTAGES X 4	Per adult per night	US\$ 1 265	US\$ 930
	Per child (3 – 15 yrs) sharing	US\$ 890	US\$ 655
	3 <sup>RD</sup> person 3 – 11 yrs in extra bed*	US\$ 666	US\$ 468
	Single occupancy	US\$ 1 799	US\$ 1 392
PROFESSIONAL GUIDE ROOM	Per guide per night	US\$ 130	
CONSERVATION FEE Children are aged 3 to 10 years inclusive	Per person per night	US\$ 92	
	Per child per night	US\$ 60	

\*EXTRA BED: Tents / suites / cottages can fit 1 extra bed for a child up to 11 yrs. Family tents / suites / cottages can fit 1 extra bed for a 3rd child up to 15 yrs.

## SOLIO LODGE RATES INCLUDE:

- Airstrip transfers, all meals and house drinks (wines, soft drinks, beers and spirits), laundry & VAT.
- Game drives and other camp activities, bush meals, sundowners, nature/bush/farm walks and children's activities.
- Excursions to Aberdare National Park (excludes park fees), local farm visit, horse riding and mountain biking.
- Exclusive use vehicle for each booking.
- PROFESSIONAL GUIDE ROOM: Accommodation in a guide tent, all meals and house drinks at camp.

## SOLIO LODGE RATES EXCLUDE:

- Champagne, luxury spirits, selected wines.
- Park fees into Aberdare National Park and visit to Cinnabar Green.
- Massage treatments, gratuities, personal effects, and insurance.
- PROFESSIONAL GUIDE ROOM: Park & conservation fees

## CHILDREN:

- Children of all ages are welcome at The Safari Collection. We recommend that families book the family cottage.
- Children up to 2 years stay free of charge. A child in their own room not sharing will be charged full single occupancy rate.
- The child sharing rate applies to 2 children 3 – 15 years sharing a room (rate applies to each child), or a child sharing with one adult.
- The child sharing an extra bed (3rd person) rate applies when a child shares with 2 others (adults or children) on an extra bed.
- Children 16 years and older pay full adult rate.





# The Safari Collection

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ARRIVAL TIMES:

CHECK IN = 11:00

CHECK OUT = 10:00

SOLIO LODGE - ADDITIONAL RATES		
EXCLUSIVE USE OF VEHICLE	per vehicle per day	US\$ 445
EXTRA LUNCH	per person	US\$ 46



# The Safari Collection

NAIROBI, LAIKIPIA, SAMBURU, MASAI MARA – KENYA



SIRUAI MOBILE CAMP - LAIKIPIA		THE SEASON	FESTIVE SEASON
CAMP OPEN DATES: 01 June - 15 October 2023 and 15 December 2023 - 15 January 2024 Minimum 3-night stay		2023 1 Jun – 15 Oct	2023/2024 15 Dec – 15 Jan
SAFARI TENTS X 7 EXCLUSIVE USE ONLY	Base rate: 1 – 4 guests	US\$ 6 144	US\$ 6 487
	Additional adult	US\$ 1 536	US\$ 1 622
	Additional child (3 – 15 yrs old)	US\$ 1 069	US\$ 1 154
PROFESSIONAL GUIDE ROOM	Per guide per night	US\$ 130	
SUYIAN CONSERVATION FEES	Per person per night	US\$ 100	
MPALA CONSERVATION FEES	Per person per stay (neighbouring ranch for the wild dog movement)	US\$ 50	

\* Siruai Mobile Camp is bookable with a minimum cost of 4 adults and a maximum of 10 pax, including children, for a minimum 3-night stay.

## SIRUAI MOBILE CAMP RATES INCLUDE:

- Airstrip transfers, all meals and house drinks (wines, soft drinks, beers and spirits), laundry & VAT.
- Game drives and other camp activities, bush meals, sundowners, nature/bush/farm walks and children's activities.
- Private guide and vehicle (one car and guide for every 5 guests in house); hiking, fishing, kayaking, and other camp activities.

## SIRUAI MOBILE CAMP RATES EXCLUDE:

- Champagne, massage treatments, gratuities, personal effects, and insurance.
- Conservation fees.

## CHILDREN:

- Children of all ages are welcome at The Safari Collection. We recommend that families book the family suites/tents/cottage.
- Children up to 2 years stay free of charge. A child in their own room not sharing will be charged the full single occupancy rate.
- Children 16 years and older pay full adult rate.

## ARRIVAL TIMES:

CHECK IN = 13:00

CHECK OUT = 13:00



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## Special Offers:

### COMBINATION STAYS

discounts don't apply to Giraffe Manor, but nights count for 7 & 10 night combos

	The Season	Savings Season
<b>Stay 4 nights</b> at one or a combination of Sala's Camp, Sasaab, and / or Solio Lodge	Save 25%	Save 30%
<b>Stay 7 nights</b> at a combination of Sala's Camp, Sasaab, Solio Lodge and / or Giraffe Manor	Save 30%	Save 35%
<b>Stay 10 nights</b> at a combination of Sala's Camp, Sasaab, Solio Lodge and / or Giraffe Manor	Save 35%	Save 40%

The Season: 1 Jan – 5 Jan, 1 Jun – 31 Oct & 16 – 31 Dec | Savings Season: 6 Jan – 31 May & 1 Nov – 15 Dec

### THE RETREAT SPECIAL OFFER

VALID: All year

When staying 7 or more nights at a combination of The Safari Collection Camps

**Save 30%** on a Retreat Day Room or Early Bird Package

OR

receive a **complimentary** Day Pass at The Retreat,

\*Offers cannot be combined and apply to new bookings only.

### TERMS AND CONDITIONS:

- Provisional bookings will be held for maximum 10 days unless an extension has been requested for in writing and has been approved. Extensions will only be for maximum 10 more days. Bookings not confirmed before the expiry date will automatically release.
- Bookings are only confirmed once the 30% deposit of the total reservation amount, and a completed booking form is received. Final payment is due 45 days prior to travel, or upon immediately if booking is confirmed within 45 days of travel.
- The Safari Collection is entitled to release the rooms if they have not received full payment by 45 days before travel.
- The Safari Collection is entitled to cancel the booking and cancellation fees will apply accordingly if they have not received details of full travel and medical insurance at the time of deposit/confirmation.

### CANCELLATIONS:

- Cancellations are only accepted if confirmed in writing by The Safari Collection. Conditions of cancellation are as follows:
  - More than 120 days before arrival, the 30% deposit is refunded, net of bank charges and an admin fee of 3% of the booking value.
  - Between 120 and 46 days prior to arrival, the 30% deposit is forfeited.
  - Between 45 days and 30 days, 50% of the full value is forfeited.
  - Less than 30 days, 100% is forfeited. No refund will be given for guests who fail to join a tour or leave before its completion.



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## FORCE MAJEURE:

- For the purposes of the Terms and Conditions a “force majeure event” means any circumstance not within a party's reasonable control including, without limitation: acts of God, flood, drought, earthquake or other natural disaster; epidemic or pandemic that attract travel restrictions or otherwise have significant effects on travel; terrorist attack, civil war, civil commotion or riots, war, threat of or preparation for war, armed conflict, imposition of sanctions, embargo, or breaking off of diplomatic relations; nuclear, chemical or biological contamination or sonic boom.
- Except where otherwise expressly stated in these Terms and Conditions and having taken the necessary steps to meet its contractual obligations, The Safari Collection shall not accept liability or pay any refund or compensation where the performance or prompt performance of our contractual obligations is prevented or affected by the agent or where the guest otherwise suffers any damage or loss as a result of a force majeure event.
- Where a force majeure event occurs which renders a tour impossible, illegal, or inadvisable, a guest may be entitled to cancellation of their tour/booking subject to the following terms (to the extent applicable):
  - More than 120 days before arrival, the 30% deposit is refunded, net of bank/payment transaction/currency exchange charges and an admin fee of 3% of the booking value (applicable to both cancellations and deferments). The Safari Collection will request the guest to consider acceptance of a non-refundable credit note valid for 24 months from the date of issue, acceptance of which will be at the guest's discretion. The specific terms and conditions of the travel credit will be outlined in the travel credit note issued.
  - Between 120 and 46 days prior to arrival, the 30% deposit will be held in the form of a non-refundable credit note valid for 24 months from the date of issue. Any further balance to be refunded will be net of bank/payment transaction/currency exchange charges.
  - Between 45 days and 30 days, 50% of the full value will be held in the form of a non-refundable credit note valid for 24 months from the date of issue. The specific terms and conditions of the travel credit will be outlined in the travel credit note issued. Any further balance to be refunded will be net of bank/payment transaction/currency exchange charges.
  - Less than 30 days, and no shows, leaving a tour before completion - 100% is forfeited, BUT The Safari Collection will supply the guest with a non-refundable credit note with a validity of 24 months that can be used against a future booking. The specific terms and conditions of the travel credit will be outlined in the travel credit note issued.

## RESERVATIONS CONTACT:

- EMAIL:** [info@thesafaricollection.com](mailto:info@thesafaricollection.com)
- TELEPHONE:** +254 (0) 111 033 900 | +254 72 567 5830
- OFFICE HOURS:** Monday to Friday, 8am – 5pm; Saturday, 9am – 1pm; Based in Nairobi.

